

## DEALER AND OEM INFORMATION

We offer quantity discounts on all of our software to qualified software vendors and retail stores. Discounts are on a per order basis, each software item will be counted as one unit and units may be mixed to achieve higher discount rates.

#### Terms:

Your first order must be for five items and shipped either prepaid or COD, cash or certified check. Upon receipt of a completed credit application, we will verify credit information and extend net 30 terms. We pay shipping on Prepaid orders, you pay shipping on COD and open account orders. There is a 20% restocking charge for returned merchandise.

### **High-Volume Pricing:**

All software is available on long-term, high-volume licensing agreements for hardware OEM's and software distributors. Call or write for details.

#### Formats:

We can supply the following 5" disk formats. New formats are being added almost weekly – if you don't see it, call us!

Altos	Hyperion	Sanyo
Apple II (CP/M)	IBM	Sony (3½" Micro disk)
Columbia	Intertec (All)	Sperry
Compaq	Kaypro II	Televideo (All)
Corona	Lanier EZ-1	TI Professional
Cromemco	Monroe	Toshiba T300
DEC Rainbow	Morrow	Vector Graphics (All)
DEC VT-180	North Star (All)	Victor 9000 (MS-DOS & CP/M-86)
Digilog	Osborne	Xerox 820 & 820-II
Eagle (All)	OSM Zeus	Zenith/Heath (All)
Epson QX-10	Otrona	Zorba

We also support the following 8" disk formats:

Alspa (All Models)	Dynabyte	Sierra Data Sciences
Altos (All Models)	IMS (740 & 480 Board Only)	Toshiba
Archives	MAX 80 LOBO	TRS-80 Model II Only
Cal. Comp. Sys. 2718	Molecular	Vector Graphics (All)
Cromemco (TU-ART)	NEC APC (CP/M-86)	Xerox 820 & 820 II
Data Point 1550	North Star HSIO-4	Zenith/Heath (All)

Some formats are available for Hayes Micromodem II and the Micromodem 100, as well as the PMMI Communications MM-103 board. We support a varied number of internal modems so please contact us for more information.

Operating systems supported: MS-DOS, CP/M, MP/M, IBM-PC DOS, and TURBO-DOS.



MICROSTUF, INC. 1845 The Exchange / Suite 140 / Atlanta, Georgia 30339 / (404) 952-0267

# **DEALER PRICE LIST**

CROSTALK <sup>™</sup> CROSTALK Suggested retail price: \$195.00

QUANTITY	DISCOUNT RATE	DEALER
1 - 4 5 - 24	 35% 40%	 \$126.75 117.00
25 - 49 50 & up	 50%	 97.50 78.00

REJIIII Suggested retail price: \$150.00

QUANTITY	DISCOUNT RATE	DEALER
1 - 4	 35%	 \$ 97.50
5 - 24 25 - 49	 40% 50%	 75.00
50 & up	 60%	 60.00

# TRANSP(\$RTER™ Suggested retail price: \$295.00 (Includes CROSTALK™)

QUANTITY	DISCOUNT RATE	DEALER COST
1 - 4	35%	
5 - 24		447 50
25 – 49	50%	440.00
50 & up	60%	

Suggested retail price: \$225.00

QUANTITY	DISCOUNT RATE	DEALER
1 - 4	 35% 40%	 \$146.25
5 - 24 25 - 49	 50%	 112.50
50 & up	 60%	 90.00